



# JOB OPPORTUNITY

**An Equal Opportunity Employer**

PO Box 1603 • 1823 Southridge Drive • Jefferson City Mo 65102 • 573-751-4050

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**Date:** July 12, 2012

**Applications must be received by:** July 26, 2012 (by 4:30 pm)

**Title:** Lottery Sales Representative

**Location:** St. Louis Area

**Starting Salary Range:** \$31,800 – \$34,092

**Responsibilities:**

Individual will be responsible for the sale and promotion of Missouri Lottery products to retail establishments in the St. Louis and surrounding geographical areas. Will work to identify and recruit prospective retail accounts and provide service to established accounts. Provide information and assistance to retailers regarding Lottery policies and procedures relating to new and existing products, incentive programs, billing schedules, licensing, bond renewals, etc. Negotiate with retailers regarding expansion of Lottery product lines and placement of merchandising materials and equipment.

**Qualifications:**

Graduation from an accredited four-year college or university with specialization in Marketing, Business Administration, or closely related field, and two years' experience in wholesale, route sales, commercial sales, or persuasive sales may be substituted on a year-for-year basis for the stated education. Experience in calling in the grocery/convenience store trade would be beneficial. Further qualifications include previous merchandising responsibility and the ability to sell and install point-of-sale materials. Prospective applicant must be able to lift a minimum of 50 lbs and 90% travel required.

**Contact:** Terri Haake  
Human Resource Manager  
[haaket@molottery.com](mailto:haaket@molottery.com)  
Fax number: (573) 526-2093

- All resumes must be accompanied by a Missouri Lottery employment application located at: <http://www.molottery.com/jobs/jobs.shtm> as well as a copy of college transcript(s).